

OSE Gate

Company Profile

2023 - 2024

Your Gateway to
successful global
business

Launch,
Connect,
Grow

Who are we?

OSE Gate provides a platform for business consulting, marketing, and trade facilitation comprised of seasoned industry veterans with extensive knowledge in global commerce. We have created a powerful and top-notch collection of digital tools for marketing, operations, and trade administration that are ready to propel businesses in the age of digital commerce.

Utilizing a platform provided by OSE Gate, companies that have experienced success in their local market can expand their operations internationally. This platform offers a number of service packages with different levels of service suitable for successfully established firms and recently founded startups to imprint their global presence.



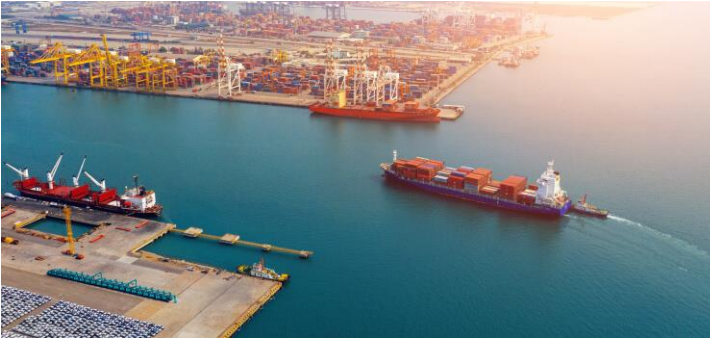
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Why are exports so crucial?

Trade is evolving; new markets are opening up; technology-driven, environmentally friendly, sustainable goods and services are being created.

The proof is unmistakable. Internationally active businesses are more effective and resilient. We offer a chance to lead this new wave of trade for many years to come.

We assist in delivering products and support technologies across practically every industry sector and provide our service for exporters to almost every nation on the planet.

What is our mission?

We believe, trading on a global (international) scale, can strengthen every firm.

Presenting a variety of service packages that help companies with substantial technical advantages reach the global market utilizing both their physical platform in the UAE (Dubai) and their virtual platform employing digital presence and marketing tools to facilitate international commerce.

Exporting to the international market opens doors for countless opportunities and endless prospects for growth, as our 35+ years in the trade business has demonstrated.

We thus support the development of an economic climate where more than half of the businesses export and/or import.

Through our Global Network Gateway platform, we already assist determined businesses in achieving this objective and we intend to continue doing so.

Our mission is to offer a realistic route for expanding trade locally, nationally, and internationally.



OSE Gate a Global Network Gateway - What is it?

Businesses and trade hubs from all over the world use OSE Gate, a Global Network Gateway platform to locate suppliers in stable, expanding nations who offer reliable quality goods and services. OSE Gate facilitates the expansion of businesses of all sizes and industries which are built on local business communities. We establish connections between firms and other companies, decision-makers, and opportunities locally, nationally, and internationally.

We believe that our relationships with other people help us accomplish tasks that would be impossible for us to complete on our own. When we work together, companies of all sizes can do more.



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What are the challenges in launching an international trade operation?

A locally successful business may easily fall victim to the fallacy that having a locally successful business makes success in international commerce easy to achieve.

Challenges:

- Lack of a trade network in the target markets - Local businesses simply do not have enough contacts in the global markets to bring in enough revenue to cover the costs of foreign trade.
- Cultural, ethical, and procedural differences.
- Language hurdles, a lack of awareness of the needs in foreign markets that may differ from those in the local market, and problems with human resources are all factors.
- The price of maintaining an office with employees needed to conduct business in the target market.
- Complex operational and logistical issues, customs laws, political climate and its impact on the administrative structure.

The aforementioned are only a few of the difficulties a local business may encounter while attempting to go international.

How do we overcome the challenges?

OSE Gate supports businesses by establishing a foothold in international trade. We are well-versed in the process, rules, and regulations of how to get a company started in international trade and turn it into a successful enterprise.

Our Global Network Gateway (GNG) platform was created using the information we've gained over the years, together with the success of our trade facilitation efforts.

To address the lack of trade network linkages, OSE Group partners with a worldwide network of commerce and industry entities. While each entity is an authority on its local economy, we provide the direction, education and support that companies just starting out in exporting require.

We keep working to encourage companies to diversify and grow by exporting to other countries. Our knowledge helps firms save significant amounts of time and money.

Offering a variety of service packages designed to handle the aforementioned difficulties and guarantee a smooth expansion process satisfies this need.



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**“Don’t Wait for
Opportunity,
Create it!”**

George Bernard Shaw



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